

Five-year summary

Below is a summary of the Group's financial highlights for the five most recent years.

Income statement ¹⁾

<i>DKK million</i>	2017	2016	2015 ³⁾	2014 ³⁾	2013 ³⁾
Revenue	5,011	5,150	5,785	5,685	5,348
Gross profit	2,391	2,608	2,483	2,542	2,408
EBITDA	852	1,071	795	929	876
Depreciation and amortization	-257	-260	-293	-366	-175
EBIT	595	811	502	563	701
Net financial expenses etc.	-66	-24	-40	14	-21
Profit from continuing operations	403	545	322	440	553
Loss from discontinuing operations	-422	-53	-	-	-
Net profit	-19	492	322	440	553

Balance sheet

<i>DKK million</i>	2017	2016	2015 ³⁾	2014 ³⁾	2013 ³⁾
Balance sheet total	6,189	7,161	7,194	6,455	6,132
Equity	1,664	2,238	2,003	1,831	1,644
Net working capital	668	610	451	540	462
Net interest bearing debt	855	1,191	1,152	1,016	994

Cash flow

<i>DKK million</i>	2017	2016	2015 ³⁾	2014 ³⁾	2013 ³⁾
Cash flows from operating activities	137	748	750	754	483
- Of which continuing operations	421	785	-	-	-
Cash flows from investing activities	690	-386	-638	-585	-721
- Of which investments in property, plant and equipment	-211	-393	-589	-600	-664
Cash flows from financing activities	-586	-530	-99	-222	163
Change in cash and cash equivalents for the year	201	-162	32	-14	-75

Employees

<i>Number</i>	2017	2016	2015 ³⁾	2014 ³⁾	2013 ³⁾
Average number of employees	2,527	2,543	2,688	2,694	2,430

Ratios

%	2017	2016	2015 ³⁾	2014 ³⁾	2013 ³⁾
Gross margin ²⁾	47.7	50.6	42.9	44.7	45.0
EBITDA margin ²⁾	17.0	20.8	13.7	16.3	16.4
EBIT margin ²⁾	11.9	15.7	8.7	9.9	13.1
Return on invested capital (ROIC) ²⁾	22.4	33.8	16.0	20.1	31.0
Equity ratio	26.9	31.3	27.8	28.4	26.8
Return on equity	-1.0	23.2	16.8	25.3	36.1
Return on equity, continuing operations	18.2	25.4	-	-	-

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts.

¹⁾ Income statements for 2016 and 2017 consist of continuing operations with discontinuing operations in a separate line.

²⁾ Ratios for 2016 and 2017 apply to continuing operations.

³⁾ Figures for 2013-2015 have not been restated with the sale of the emissions control business in 2017. Figures for 2013-2015 are therefore not comparable to figures for 2016-2017, where the divested business is presented as discontinuing operations.

Profit from continuing operations amounted to DKK 403 million in 2017 (2016: DKK 545 million). The decline in profit was mainly due to reduced technology revenue. However, it should be noted that the 2016 results were positively affected by the significant one-time effect of restarted Iranian contracts that impacted revenue and EBIT by DKK 122 million.

The financial results in 2017 were negatively impacted by the sale of Topsoe's emissions control business areas. The transaction was concluded on November 30, 2017, and included a fixed payment of DKK 900 million (adjusted for changes to an agreed normalized working capital level) plus a potential earn-out, which is dependent on buyer achieving certain targets in the coming years. We have conservatively estimated the value of this earn-out to zero

in the 2017 accounts. Consequently, the losses relating to the discontinuing activities within the emissions control business areas amounted to DKK 422 million (mainly related to revaluation).

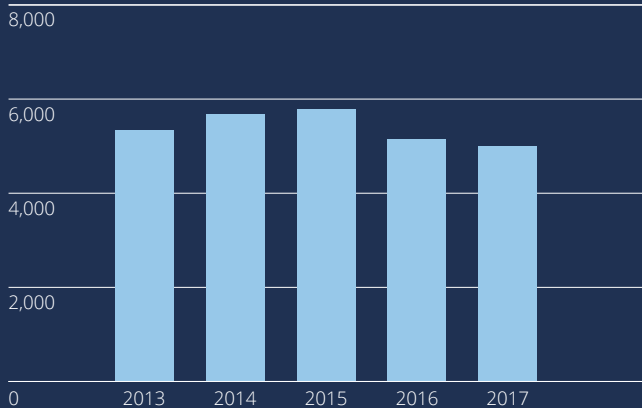
Net profit (after loss on discontinuing operations) decreased significantly and showed a loss of DKK 19 million for 2017.

EBIT from continuing operations decreased by 27% to DKK 595 million corresponding to an EBIT margin of 11.9% (2016: 15.7%). Adjusting for the one-time effect in 2016, EBIT decreased by 14%.

R&D expenses were maintained at a high level with a R&D-to-revenue-ratio of 9.4% (2016: 9.6%).

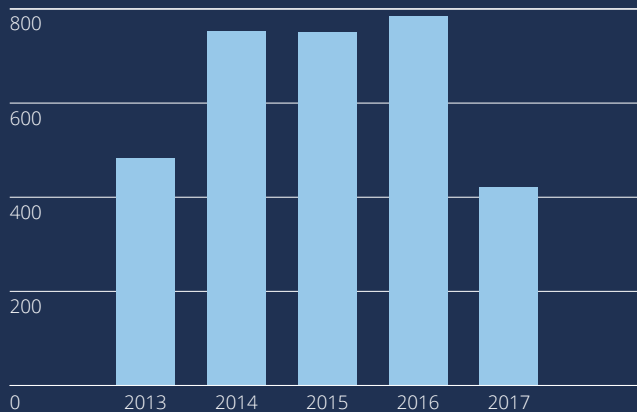
Revenue ¹⁾

DKK million



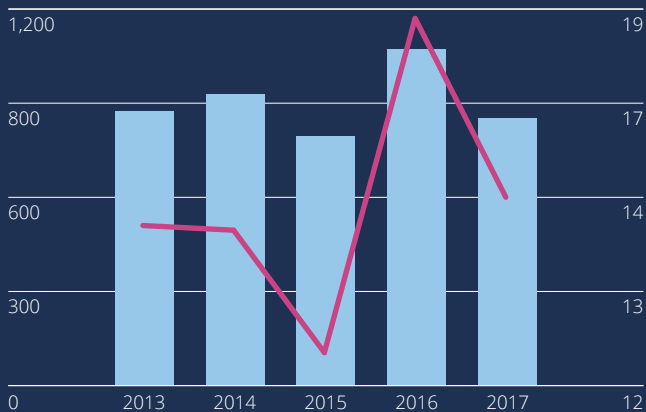
Cash flow from operating activities ¹⁾

DKK million



EBITDA ¹⁾

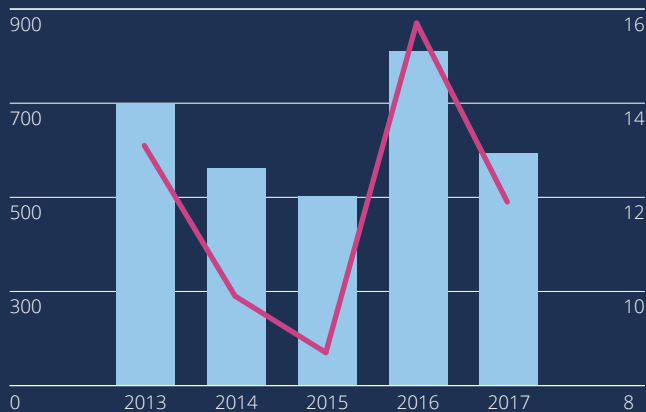
DKK million



■ EBITDA (left)
 ■ EBITDA margin (right)

EBIT ¹⁾

DKK million



■ EBIT (left)
 ■ EBIT margin (right)

¹⁾ 2016 and 2017 figures reflect continuing operations only